

The big payoff

Retailer Commissions and Bonuses



Commissions:

- ✓ **Delaware Lottery Retailers receive a five percent (5%) sales commission for selling tickets for all games allowed by their license type.**
- ✓ **In addition, Retailers are paid one percent (1%) commission on every prize redeemed in their store by players who win from \$1 to \$599.**

Bonuses:

- ✓ **A bonus of two percent (2%) of the prize amount is paid to a Retailer when an Instant Game prize of more than \$100 is paid on a ticket sold in his or her store.**
- ✓ **A bonus of \$1,000 or one percent (1%) of the prize amount, whichever amount is greater, is paid to a Retailer who sells a jackpot-winning ticket for Multi-Win LOTTO.**
- ✓ **A bonus of one percent (1%) of the prize amount will be paid to a Retailer who sells a POWERBALL® ticket that wins \$200,000 to \$1 million dollars.**
- ✓ **A \$10,000 bonus is paid to a Retailer who sells a jackpot-winning ticket for a POWERBALL® drawing.**
- ✓ **A bonus of \$5,000 is paid to a Retailer who sells a jackpot-winning ticket for HOT LOTTO®.**
- ✓ **A \$1,000 bonus is paid to a Retailer who sells a winning HOT LOTTO® ticket with a \$30,000 Sizzler prize.**
- ✓ **The Lottery pays periodic bonus commissions to Retailers meeting the requirements of its Retailer incentive program. Retailer incentive programs are based on increases in sales for certain lottery games. Sales for a Retailer incentive bonus period are compared to previous sales periods. Any increase in sales during the bonus period is rewarded by multiplying the increase times a bonus factor to determine the bonus amount.**
- ✓ **There are additional incentives for Retailers to increase their Lottery business from year to year.**