January 22, 2019

January Marketing Envelope

Welcome to the January Monthly Marketing Information Envelope. You receive this information each month with upcoming events for retailers and players.

This month the following information is enclosed:

- 1. The New Games Letter, listing the new games coming out, and closing games.
- 2. A flyer on How to Display and Dispense the new \$25 Instant Game Ticket.





NEW GAMES/GAME CLOSEOUTS

January 17, 2019

New Instant Scratch Games for February 2019 (5):

4 games will be delivered on Monday, February 4, 2019:

 Game 116 Money Jar
 150
 \$2 Tickets in a Pack-value \$300
 UPC 8 1260902116 0

 Game 118 Ca\$h Payout
 60
 \$5 Tickets in a Pack-value \$300
 UPC 8 1260902118 4

 Game 119 10 Grand Crossword
 60
 \$5 Tickets in a Pack-value \$300
 UPC 8 1260902119 1

 Game 120 Limited
 30
 \$10 Tickets in a Pack-value \$300
 UPC 8 1260902120 7

Available in February 2019 upon the sellout of DE-870 \$250 Grand at store level

Game 115 Money To Burn 24 \$25 Tickets in a Pack-value \$600 UPC 8 1260902115 3

Final Game Close Outs (10):

Return/Pick Up Period: February 4-22, 2019

Billing Date March 1, 2019

Announced End of Game/Sales: March 3, 2019

Winning tickets may be paid/claimed thru March 3, 2020

Return all tickets

874 Black Ice 7s 107 Money Tree

| DELIVERING 02/04/19 | | _ | | PICKUP 02/04-22/19 |
|----------------------------|--------------------------|-----------------------|---------------------|--------------------|
| AVAILABLE AFTER DE- | 870 IN-STORE SELLOUT | | | |
| 120 Limited | 110 Match 3 Tripler | 101 Cinco 5 Spot | 892 Golden Ticket™ | 882 Cool Heat Wave |
| UPC 8 1260902120 7 | UPC 8 1260902110 8 | UPC 8 1260902101 6 | UPC 8 1260902892 3 | UPC 8 1260902882 4 |
| 119 10 Grand Crossword | 109 Money Clip | 100 Diamond Bingo | 891 Bonus Payout | 879 Loaded |
| UPC 8 1260902119 1 | UPC 8 1260902109 2 | UPC 8 1260902100 9 | UPC 8 1260902891 6 | UPC 8 1260902879 4 |
| 118 Ca\$h Payout | 108 \$25,000 Cashtastic | 899 Neon 7 | 890 Buried Treasure | 877 20X the bucks |
| UPC 8 1260902118 4 | UPC 8 1260902108 5 | UPC 8 1260902899 2 | UPC 8 1260902890 9 | UPC 8 1260902877 0 |
| 116 Money Jar | 107 Money Tree | 898 Mad Money Win All | 889 Lucky | 876 10X the bucks |
| UPC 8 1260902116 0 | UPC 8 1260902107 8 | UPC 8 1260902898 5 | UPC 8 1260902889 3 | UPC 8 1260902876 3 |
| 115 Money To Burn | 106 Ten Elves | 897 BlockBusterCword | 888 \$ | 875 5X the bucks |
| UPC 8 1260902115 3 | UPC 8 1260902106 1 | UPC 8 1260902897 8 | UPC 8 1260902888 6 | UPC 8 1260902875 6 |
| 114 Cash X50 | 105 S Greetings/H Wishes | 896 Money Explosion | 887 Lucky 7 | 874 Black Ice 7s |
| UPC 8 1260902114 6 | UPC 8 1260902105 4 | UPC 8 1260902896 1 | UPC 8 1260902887 9 | UPC 8 1260902874 9 |
| 113 Cash X20 | 104 Holiday Cash | 895 It Takes 2 | 886 full of money | 870 \$250 Grand |
| UPC 8 1260902113 9 | UPC 8 1260902104 7 | UPC 8 1260902895 4 | UPC 8 1260902886 2 | UPC 8 1260902870 1 |
| 112 Cash X10 | 103 Money Plu\$ | 894 Prize Piggy | 884 Jumbo Bucks | 867 7-11-21 |
| UPC 8 1260902112 2 | UPC 8 1260902103 0 | UPC 8 1260902894 7 | UPC 8 1260902884 8 | UPC 8 1260902867 1 |
| 111 Cash X5 | 102 Double Sided Dollars | 893 Lucky 13 | 883 Check Refund | 860 Fast Money |
| UPC 8 1260902111 5 | UPC 8 1260902102 3 | UPC 8 1260902893 0 | UPC 8 1260902883 1 | UPC 8 1260902860 2 |

How to display and dispense the new \$25 Money to Burn Instant Ticket in the \$25 Instant Ticket Bin

The new \$25 ticket has the same horizontal display personality as the previous \$25 game. However, this time, it is perforated on the vertical side instead of the horizontal side. This means the pack of tickets dispenses out of the \$25 bin like the rest of your instant tickets and the bin can now hold two packs.

Place the provided horizontal \$25 Money to Burn ticket holder / bin insert (*Picture 1*) in the \$25 Instant Ticket bin as shown (*Picture 2*).





Picture 1 Picture 2

Place your packs of tickets into the \$25 Instant Ticket dispenser the same as all the rest of your tickets - vertically as shown (*Picture 3*).



Picture 3

Remember, over 70% of Instant Ticket customers purchase tickets because of a great VISUAL!

It is very important to display this ticket properly!

The provided ticket holder / bin insert will display the ticket properly.

If you need more ticket holders / bin inserts, please inform your Field or Tel-Sell Rep.



INSTANT GAMES