

September 20, 2023

September Marketing Envelope

Welcome to the September Monthly Marketing Information Envelope. You receive this information each month with upcoming events for retailers and players.

This month the following information is enclosed:

- 1. The New Games Letter, listing the new games coming out, and closing games.
- 2. A training flyer on scanning the 2D barcode.
- 3. A flyer for the DSU Football promotion.
- 4. A flyer for the UD Football promotion.





NEW GAMES/ GAME CLOSEOUTS

September 14, 2023

New Instant Scratch Game (1):

1 Game Available to Order on Monday, October 2, 2023

Game 376 Win Big Money

60 **\$5** Tickets in a Pack-value \$300

UPC 8 1260902376 8

Final Game Close Outs (5):

Return Period October 2 - 20, 2023 Billing Date October 27, 2023

Announced End of Game/Sales: October 29, 2023

Winning tickets may be paid/claimed thru October 29, 2024

Return all tickets

361 Crossword X-tra *\$5* (**NOT GAME 377**)

Return ALL full packs & one partial pack

327 *More Serious Money \$30* **341** *Win \$100K* \$20

AVAILABLE 10/02/23

UPC 8 1260902370 6

RETURN 10/02-20/23

004 OI- Dt-	000 C4E 000 DI- O	000 \/\	0.40 777
384 Cash Party	369 \$15,000 Back Scratch	360 Vault	348 Lucky 777
UPC 8 1260902384 3	UPC 8 1260902369 0	UPC 8 1260902360 7	UPC 8 1260902348 5
382 Cash Wheel	368 Bonus Card Bingo	359 Double Match	347 Hang 10
UPC 8 1260902382 9	UPC 8 1260902368 3	UPC 8 1260902359 1	UPC 8 1260902347 8
380 High Voltage Win It All	367 Super Win It All	358 7-11-21	343 5X the Prize
UPC 8 1260902380 5	UPC 8 1260902367 6	UPC 8 1260902358 4	UPC 8 1260902343 0
377 Extra Cashword	366 Ice \$ Cream	357 Plug In	341 Win \$100K!
UPC 8 1260902377 5	UPC 8 1260902366 9	UPC 8 1260902357 7	UPC 8 1260902341 6
376 Win Big Money	365 Nothing But Cash!	355 \$50,000 Fortune	340 Hot & Sizzling
UPC 8 1260902376 8	UPC 8 1260902365 2	UPC 8 1260902355 3	UPC 8 1260902340 9
374 Deluxe Multiplier	364 Why Chicken Cross Road?	353 Baby, It's Spring Outside!	333 Make My Day!
UPC 8 1260902374 4	UPC 8 1260902364 5	UPC 8 1260902353 9	UPC 8 1260902333 1
373 50X Cash Splash	363 Cash Bonanza	351 Corner Payout	327 More Serious Money
UPC 8 1260902373 7	UPC 8 1260902363 8	UPC 8 1260902351 5	UPC 8 1260902327 0
372 20X Cash Splash	362 \$100 Grand Blowout	350 Scratch and Match	313 Bonus Play
UPC 8 1260902372 0	UPC 8 1260902362 1	UPC 8 1260902350 8	UPC 8 1260902313 3
371 10X Cash Splash	361 Crossword X-Tra™	349 Plu\$ 7	303 Ca\$h Dash
UPC 8 1260902371 3	UPC 8 1260902361 4	UPC 8 1260902349 2	UPC 8 1260902303 4
370 5X Cash Splash			_

RETURN ONLY THE GAMES HIGHLIGHTED IN

BLUE



Procedural Update

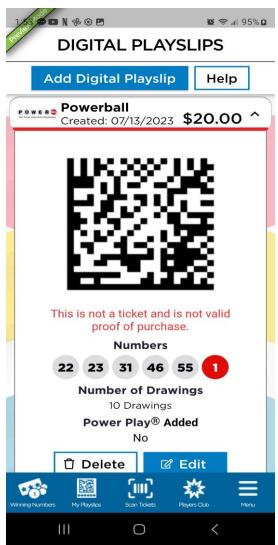


With the New and Improved Players Club, customers can now have a digital playslip right on their cell phone.

To scan a Digital Playslip into the Wave terminal, place the customer's phone under the bar code reader.



Be sure the customer's phone screen is at full brightness and not in the procee of dimming.



Note: The Delaware Lottery will also occasionally will send out digital coupons via email or text. They work exactly the same way.



Delaware Lottery Retailers



WIN a pair of **DELAWARE STATE HORNETS**HOME FOOTBALL GAME TICKETS

PROMOTION RULES & ELIGIBILITY:

- Multiple entries per store allowed, but one entry per person.
 - Must be an active retailer by 09/15/23.
- Recipient of tickets must be an active employee of the store at the time of the drawing.
 - ◆ Drawings to begin on 09/25/23 and winner (s) will be notified before each game.

MAIL OR FAX
ENTRY

Delaware
Lottery
TO:

Delaware Lottery
Attn: HORNETS TICKETS
1575 McKee Road, Suite 102
Dover, DE 19904
Fax: 302-739-7586

Home Game Dates: Sept. 30— Virginia University—1pm

Oct. 21—South Carolina State—12pm

Oct. 28—Howard University—12PM

Nov 11—Norfolk State University — 12pm

YOU MUST CIRCLE YOUR GAME SELECTION(S) ABOVE TO BE ELIGIBLE TO WIN

Retailer #:	Name:		
Store Name:			
Phone Number:		Alt Phone Number:	

(Please make photo copies of the form if needed.)



Delaware Lottery Retailers







WIN a pair of UNIVERSITY OF DELAWARE BLUE HENS FOOTBALL HOME GAME TICKETS PROMOTION RULES & ELIGIBILITY:

- Must be an active retailer by 9/15/23
- Multiple entries per store allowed, but one entry per person.
- Recipient of tickets must be an active employee of the store at the time of the drawing.
 - Drawings to begin on 9/25/23 and winner(s) will be notified before each game.
- Mail or Fax the form below with your selected game choice(s) and you will be entered
 into a random drawing.
 - For a complete list of game dates & times go to www.bluehens.com







Delaware Lottery

Attn: BLUE HEN 1575 McKee Road, Suite 102 Dover, DE 19904 Fax: 302-739-7586

Home Game Dates:

Duquesne Oct 7 (Sat 3:00pm)—N.C. AT&T Oct 14 (Sat 3:00pm) Elon Nov 4 (Sat 1:00pm)—Villanova Nov. 18 (Sat 1:00pm)

YOU MUST CIRCLE YOUR GAME SELECTION(S) ABOVE TO BE ELIGIBLE TO WIN

Retailer #:	Store Name:	
Your Name:		
Email Address:		
Phone Number:	Alt Phone Number	