January 23, 2024

January Marketing Envelope

Welcome to the January Monthly Marketing Information Envelope. You receive this information each month with upcoming events for retailers and players.

This month the following information is enclosed:

- 1. The New Games Letter, listing the new games coming out, and closing games.
- 2. A flyer on upcoming eLearning.
- 3. A flyer on the Delaware Sign Law.
- 4. A flyer on Instant Ticket Returns Reminder.





NEW GAMES/GAME CLOSEOUTS

January 11, 2024

New Instant Scratch Games (6):

Delivery/Live Date: Monday, February 5, 2024

Game 375 Super 7s	150 \$2 Tickets in a Pack-value \$300	UPC 8 1260902375 1
Game 385 Double Sided Dollars	60 \$5 Tickets in a Pack-value \$300	UPC 8 1260902385 0
Game 391 Platinum Payout	30 \$20 Tickets in a Pack-value \$600	UPC 8 1260902391 1
Game 398 <i>Hot 8</i>	300 \$1 Tickets in a Pack-value \$300	UPC 8 1260902398 0
Game 401 Win It All	60 \$5 Tickets in a Pack-value \$300	UPC 8 1260902401 7
Game 402 Deco Dollars	30 \$10 Tickets in a Pack-value \$300	UPC 8 1260902402 4

Final Game Close Outs (5):

Return Period February 5 –23, 2024

Billing Date March 1, 2024

Announced End of Game/Sales: March 3, 2024

Winning tickets may be paid/claimed thru March 3, 2025

Return ALL Tickets

333 Make My Day! 340 Hot & Sizzling 350 Scratch and Match

Return ALL Tickets

362 \$100 Grand Blowout 372 20X Cash Splash (\$5)

DELIVERY 02/05/24		Return 02/05-23/24	
402 Deco Dollars	388 'Tis the Season	377 Extra Cashword	363 Cash Bonanza
UPC 8 1260902402 4	UPC 8 1260902388 1	UPC 8 1260902377 5	UPC 8 1260902363 8
401 Win It All	387 Merry Money	376 Win Big Money	362 \$100 Grand Blowout
UPC 8 1260902401 7	UPC 8 1260902387 4	UPC 8 1260902376 8	UPC 8 1260902362 1
398 Hot 8	386 \$50,000 Richer	375 Super 7s	359 Double Match
UPC 8 1260902398 0	UPC 8 1260902386 7	UPC 8 1260902375 1	UPC 8 1260902359 1
397 Cash X 50	385 Double Sided Dollars	374 Deluxe Multiplier	358 7-11-21
UPC 8 1260902397 3	UPC 8 1260902385 0	UPC 8 1260902374 4	UPC 8 1260902358 4
396 Cash X 20	384 Cash Party	372 20X Cash Splash	357 Plug In
UPC 8 1260902396 6	UPC 8 1260902384 3	UPC 8 1260902372 0	UPC 8 1260902357 7
395 Cash X 10	383 Fiery 7s	370 5X Cash Splash	351 Corner Payout
UPC 8 1260902395 9	UPC 8 1260902383 6	UPC 8 1260902370 6	UPC 8 1260902351 5
394 Cash X 5	382 Cash Wheel	369 \$15,000 Back Scratch	350 Scratch and Match
UPC 8 1260902394 2	UPC 8 1260902382 9	UPC 8 1260902369 0	UPC 8 1260902350 8
393 Mega Bucks Blowout	381 Jumbo Bucks	368 Bonus Card Bingo	349 Plu\$ 7
UPC 8 1260902393 5	UPC 8 1260902381 2	UPC 8 1260902368 3	UPC 8 1260902349 2
392 Special Edition Box Bingo	380 High Voltage Win It All	367 Super Win It All	348 Lucky 777
UPC 8 1260902392 8	UPC 8 1260902380 5	UPC 8 1260902367 6	UPC 8 1260902348 5
391 Platinum Payout	379 Hit \$1,000	365 Nothing But Cash!	340 Hot & Sizzling
UPC 8 1260902391 1	UPC 8 1260902379 9	UPC 8 1260902365 2	UPC 8 1260902340 9
390 Snowflake Wonder	378 Stacks of Cash	364 Why Chicken Cross Road?	333 Make My Day!
UPC 8 1260902390 4	UPC 8 1260902378 2	UPC 8 1260902364 5	UPC 8 1260902333 1
389 Holiday Cash			
UPC 8 1260902389 8	RETURN ONLY	THE GAMES HIGHLIGHTED IN	BLUE



eLearning WAVE Training: Login Instructions



Welcome to your log in information for your new online eLearning courses! These courses can be accessed on any browser, providing flexibility for you and your staff to complete the training at any time and as many times as needed. The training website will be available in mid-February, and you will receive a terminal message once you are able to log in.







Logging into eLearning:

- Launch the website: https://tinyurl.com/DELotteryTraining
- Log in using R plus your 5-digit WAVE retailer number as your Username and Password.

-	Username:	R12345	
	_	LYDIVIPLE	
	Password:	R12345	

- Once logged in, select a tile on the main page to begin a course.
 - The course will open; click the launch icon [▶] in the bottom left-hand corner of the pop-up to take the course.
 - Once a course has been completed, that course will then show as Complete.
 - Each course contains a short knowledge check at the end.
 - Continue until all courses have been completed.
 - A survey will be made available once the training has been completed.

Note: Additional staff can log in to take the same course, although only one user can be logged in at a time.

 Training will take approximately 1 hour and does not have to be completed in one session but must be completed all the way through for you to receive your new WAVE.

Following completion of all training courses, you will receive a Certificate of Achievement, and the installation for the WAVE will be scheduled.

Questions?

Email: DELotteryTraining@scientificgames.com

The Delaware Sign Law

- ▶ Signs may not be placed within the State's Right of Way.
- ▶ Although not always exact, a good rule of thumb is that the Right of Way is typically one foot behind any utility poles.
- ▶ Utility poles are the large wooden poles that carry electric, phone, and cable wires that typically

Sign are also never allowed:

- ▶ On utility poles, light poles, traffic signal poles, or road signs.
- ► On bridges or any overpass
- ▶ In medians, islands, or gore areas.



Signs placed illegally are not only unattractive, but can be dangerous to motorists and pedestrians.

Each sign that is in violation results in a fine of \$25, and a \$15 recovery fee.

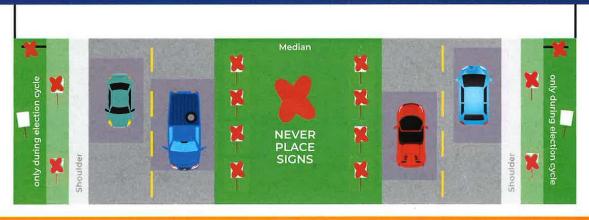
For more information on sign placement, see 17 Del. Code, Sections 524-527 and 1111 (C).

Delaware's Sign Legislation 17 **DEL.CODE** Sections 524, 525, 526, 526 and 1111(c)

Typical Divided Highways



For Questions about the sign laws, contact your nearest DelDOT office: New Castle – 302-326-4688 | Kent – 302-760-2443 | Sussex – 302-853-1327



Instant Ticket Returns

Tel Sell would like to get your returns processed as quickly as possible. To allow this to happen.... please refrain from:

 Wrapping return packs in an extremely tight manner as pictured (Packs sometimes get damaged when opening these).



- Please DO NOT return bin cards with your returns.
- Please don't use tape or paper clips to adhere and attach return slips to tickets.
- Only send one copy of return slip with tickets in the shipment. (The duplicate copy
 of this slip should be retained by the retailer along with the tracking number)
- No need to send any other WAVE terminal reports other than one return slip. You should always verify that the return details are correct.
- If you need to send an adjustment form along with your returns you may include it. However, please DO NOT use return bags to send back adjustment forms alone. (You may want to contact your rep for quickest action or send via regular mail to the address on the back of the adjustment form)

If you need additional returns bags or instant ticket inventory, please contact

Tel Sell: (888) 909-4744

If you need additional bin cards you should contact your Lottery field representative first, who may have bincards on hand for all the new and active games.